

---

# Navigating the AI Revolution: Opportunities, Risks, and Strategic Leadership

---

**Prof. Dr. Win Htein Win**

Founder & President (GUSTO College)

Vice President (Myanmar Computer Professionals Association)



# Prof. Dr. Win Htein Win's brief bio

- Prof. Dr. Win Htein Win is a distinguished professor, renowned for his expertise in innovation, technology, and the digital economy. As a visiting professor, Dr. Win was invited to speak **at internationally renowned institutions** such as the Asian Institute of Management (AIM) and Chulalongkorn University, among others.
- His remarkable academic record includes **five notable international scholarly achievements**, among which are **two scholarships for IT awarded by the Japanese government**, alongside distinguished **Young Leaders Program (YLP) scholarship** for his MBA. Furthermore, he has been honored with prestigious awards such as the Young Business Leaders Initiative award from the **ASIA New Zealand Foundation** and a distinguished accolade from the **Israel Agency for International Development**.
- He holds a **Ph.D. in Human Resource Development** from NIDA, Thailand, and has also completed executive programs at prestigious institutions such as **Saïd Business School, Oxford University**, and **Auckland University**. His diverse academic pursuits include an **MBA from Hitotsubashi University, Japan**, and specialized training in innovation from **Israel**. Additionally, he holds a **B.E in Electronics from the Mandalay Institute of Technology**.

# Experience across wide spectrum of business industries

- Founder and President @GUSTO College
- Managing Director @GUSTO Technology Company Limited
- Investor and Board of Directors @iSGM (JV company with NEC Group, Japan)
- Investor and Board of Directors @Myanmar Agribusiness Public Corporation (MAPCO)
- Ex. Board of Directors at Myanmar National Telecom Holdings (MNTH)

**Sasin** School of Management, a graduate business school under **Chulalongkorn University**, holds prestigious dual accreditation from both AACSB and EQUIS.

Although based in Bangkok, Thailand, its MBA programs are highly competitive with internationally renowned business schools.

The **Executive MBA program**, priced at **USD 70,000**, reflects the exceptional quality of education and global standards Sasin offers.

## AI Innovation Decoded: Economic and Technological Implications for Business Leaders



**Prof. Dr. Win Htein Win**

Under and President of GUSTO University



**12 - 1**  
PM PM

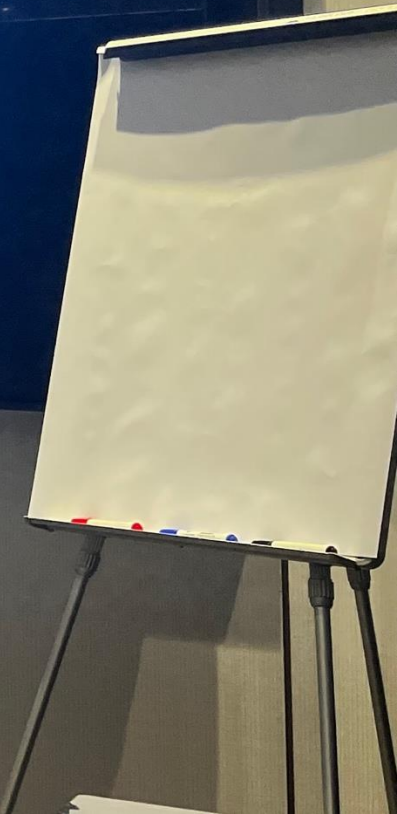
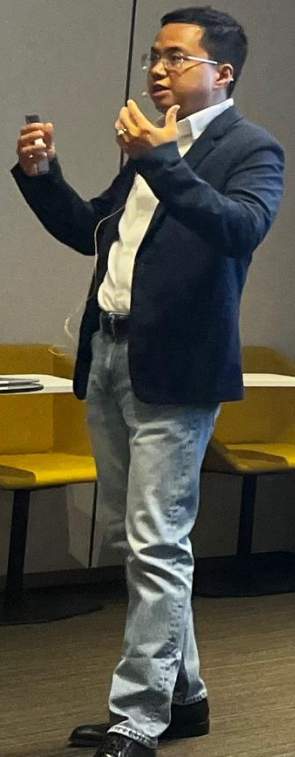


2<sup>nd</sup> Floor  
**Room 201**

Bitcoin Innovation Decoded:  
Exploring Economic &  
Technological Implications for  
Business Leaders



Win Htein Win, PhD  
Founder & President, GUSTO University  
02/05/2024





...  
...  
Sasin  
...  
...

AUAN  
28

As a Visiting Professor, I delivered a lecture on the economic and technological innovations underpinning the Bitcoin protocol at AIM.

The **Asian Institute of Management (AIM)** is a management school and research institution in the Philippines. Established **in partnership with Harvard Business School**, it is one of the few business schools in Asia to be internationally accredited with the Association to Advance Collegiate Schools of Business.



SPEAKER

**Dr. Win Htein Win**

Founder & President  
Gusto University



ASIAN  
INSTITU  
MANAGE









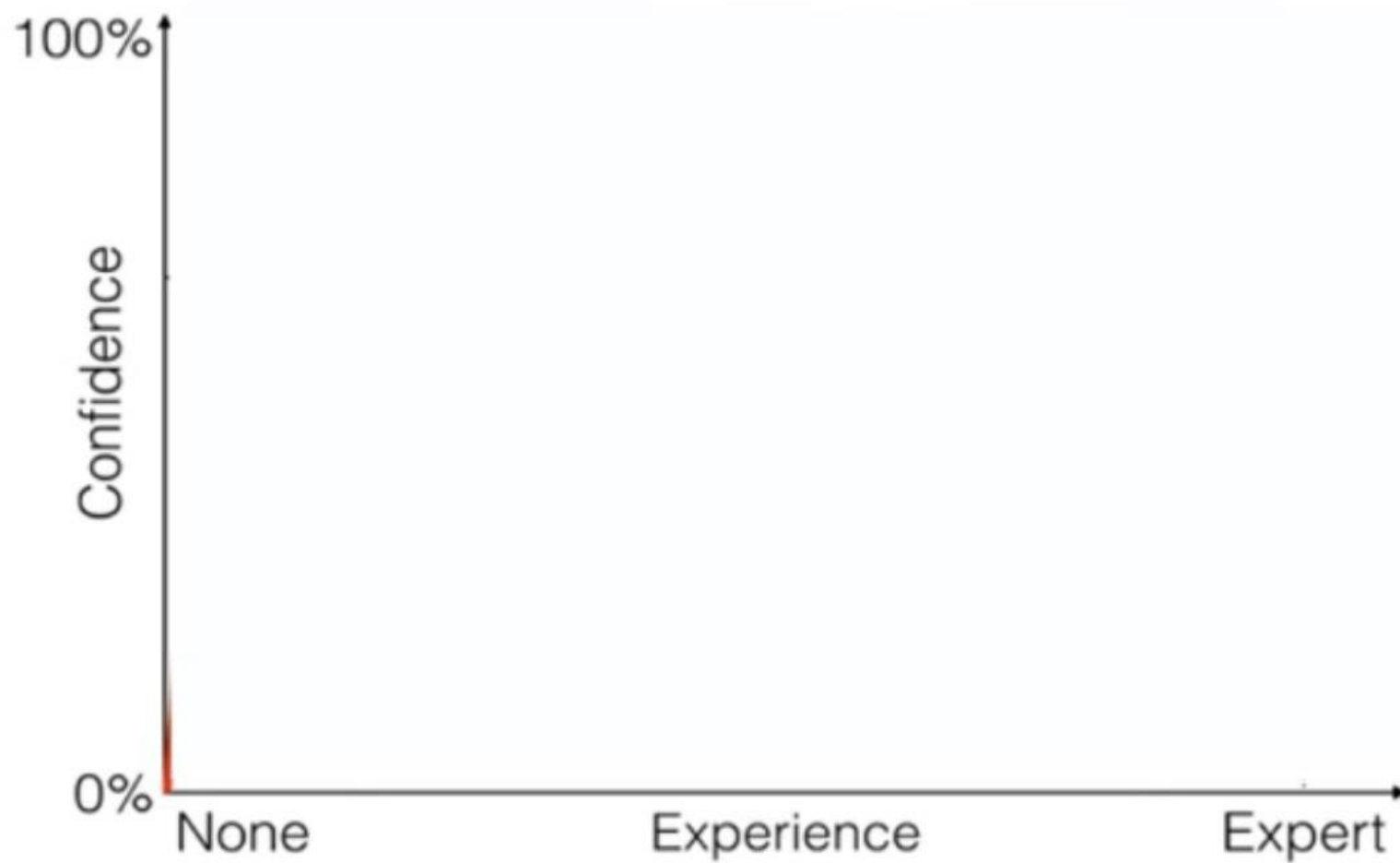
## Transformation in the Age of Generative AI

- At ICS, **Hitotsubashi University**, the #1 business school in Japan

# Dunning-Kruger Effect

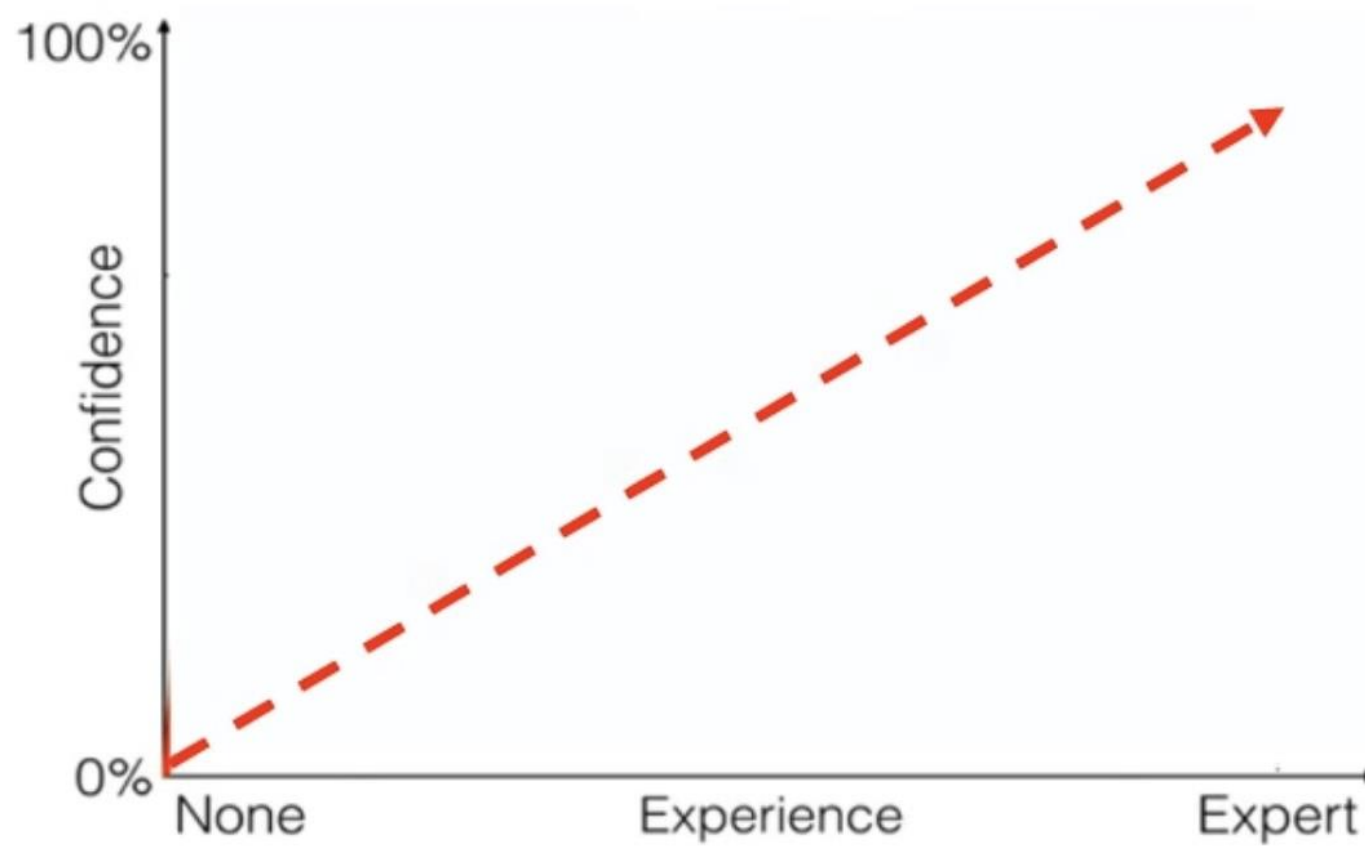


**GUSTO**  
COLLEGE



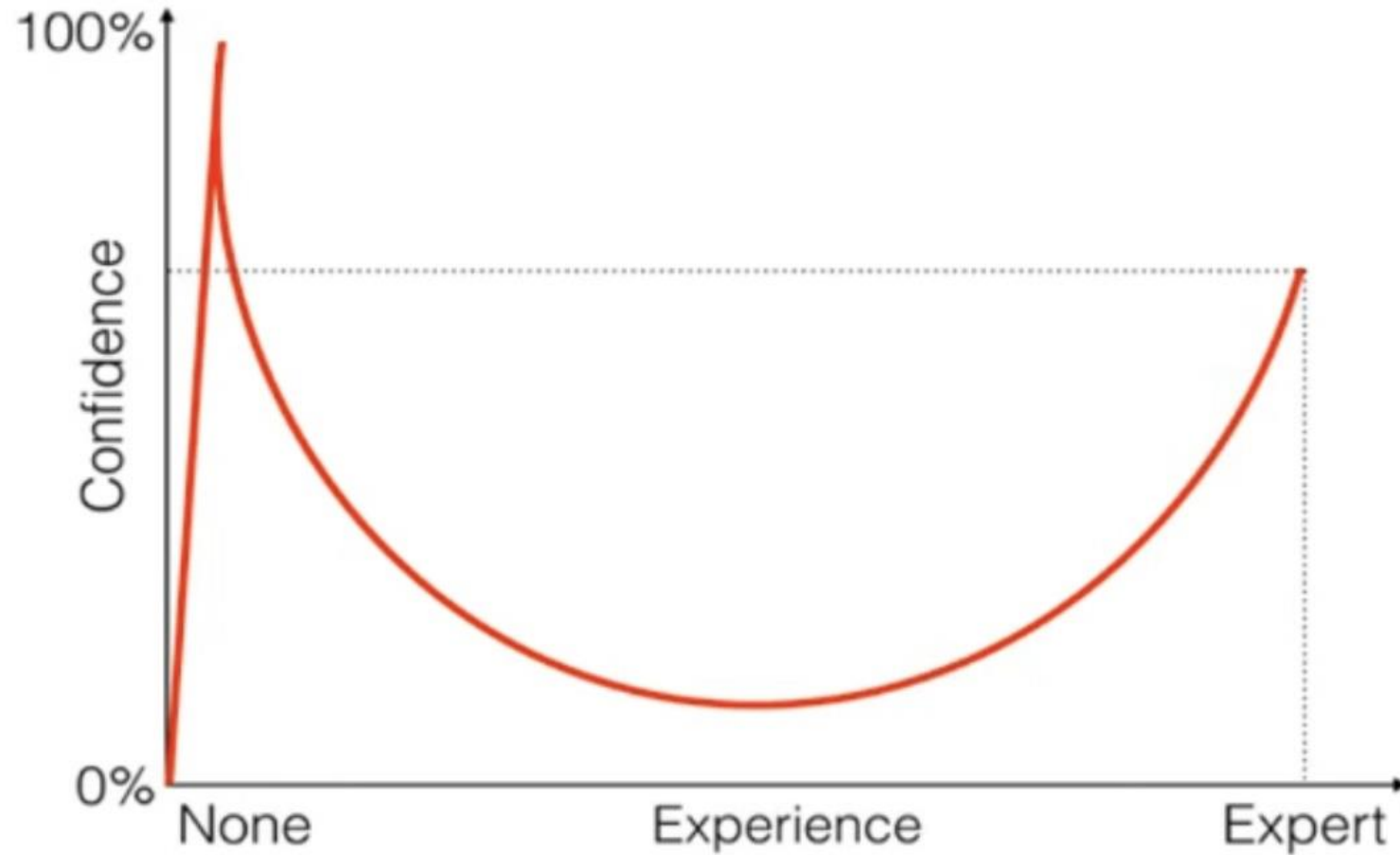


## Dunning-Kruger Effect



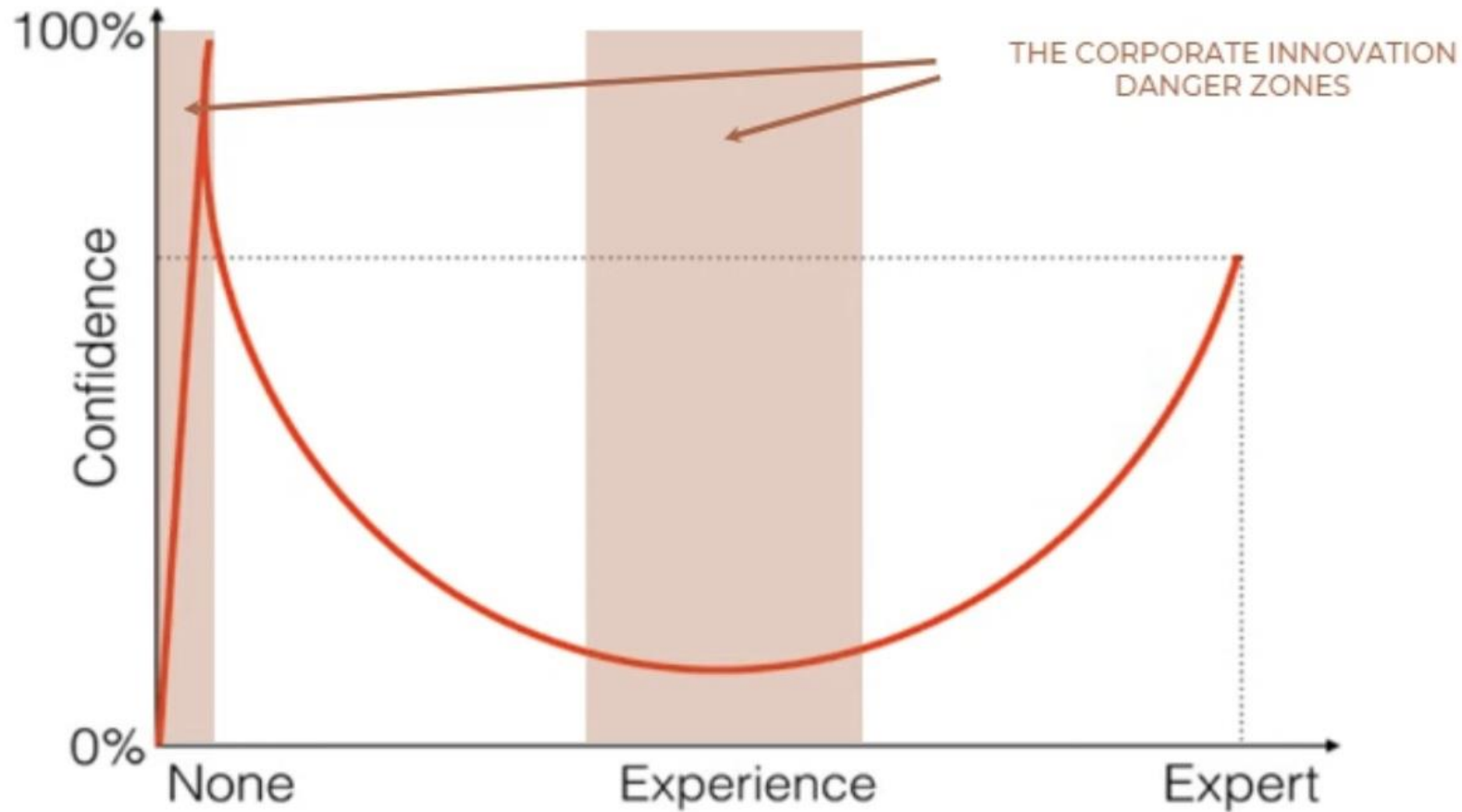


## Dunning-Kruger Effect





## Dunning-Kruger Effect



Since the early  
1900



**GUSTO**  
COLLEGE



Three Game Changing  
Technology Platforms  
evolving at the same time.



**Telephone**  
**Electricity**  
**Automobile**





Currently, five innovation platforms are advancing simultaneously.



Artificial Intelligence



Public Blockchain



Energy storage



Robotics

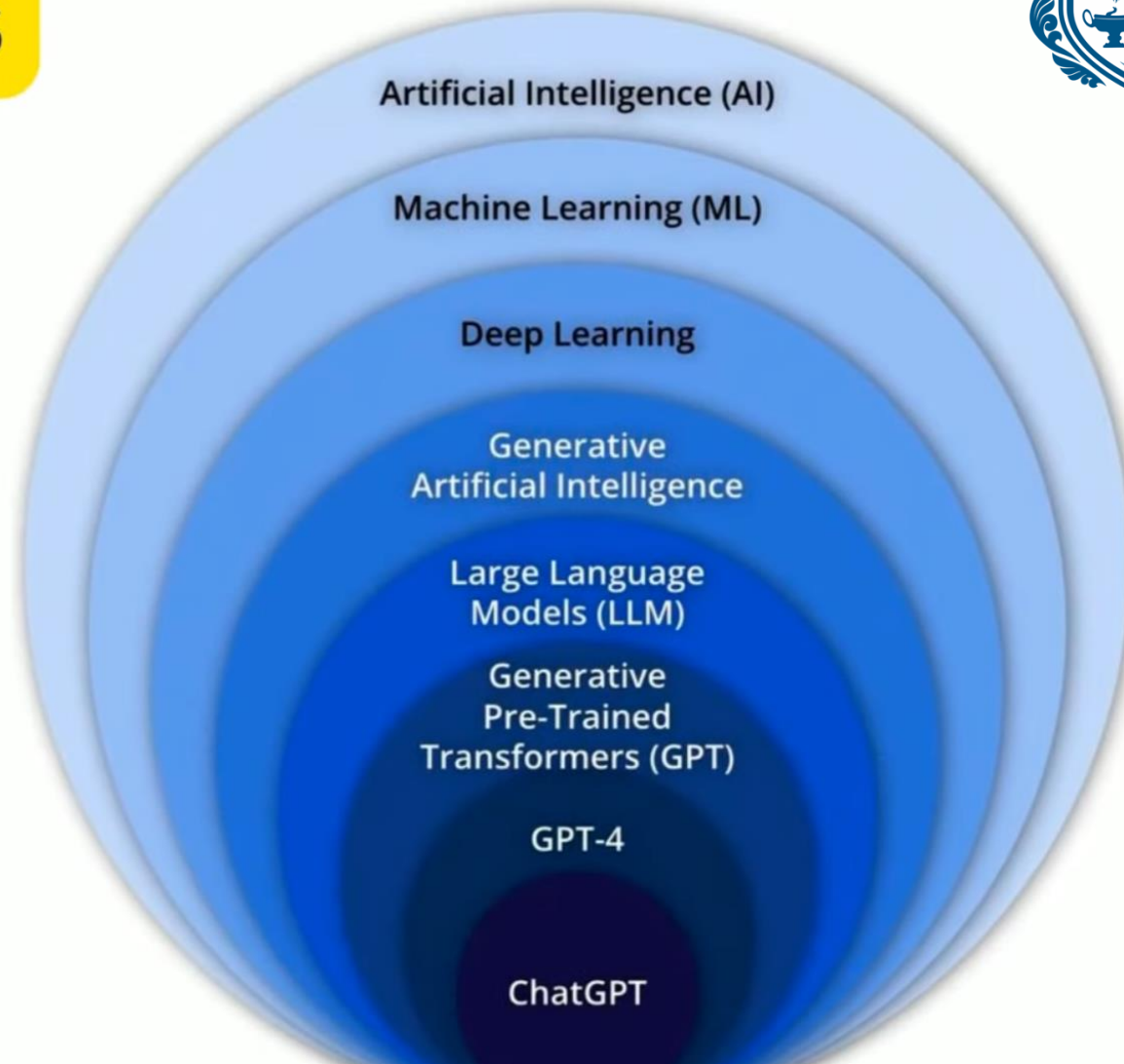


Multiomic Sequencing

# The AI Layers

GPT: It's a family of AI models built by OpenAI.

GPT is a deep learning model that uses transformer architecture to generate human-like text.



**GUSTO**  
COLLEGE



**GUSTO**  
COLLEGE

# AI is a GPT.

General Purpose Technology.

AI is the most important technology of our era.  
Like Steam Engine, Electricity, etc

The most G  
*of all GPTs*



**GUSTO**  
COLLEGE

*Our goal is to solve  
intelligence, and then use  
that to solve the other  
problems in the world*

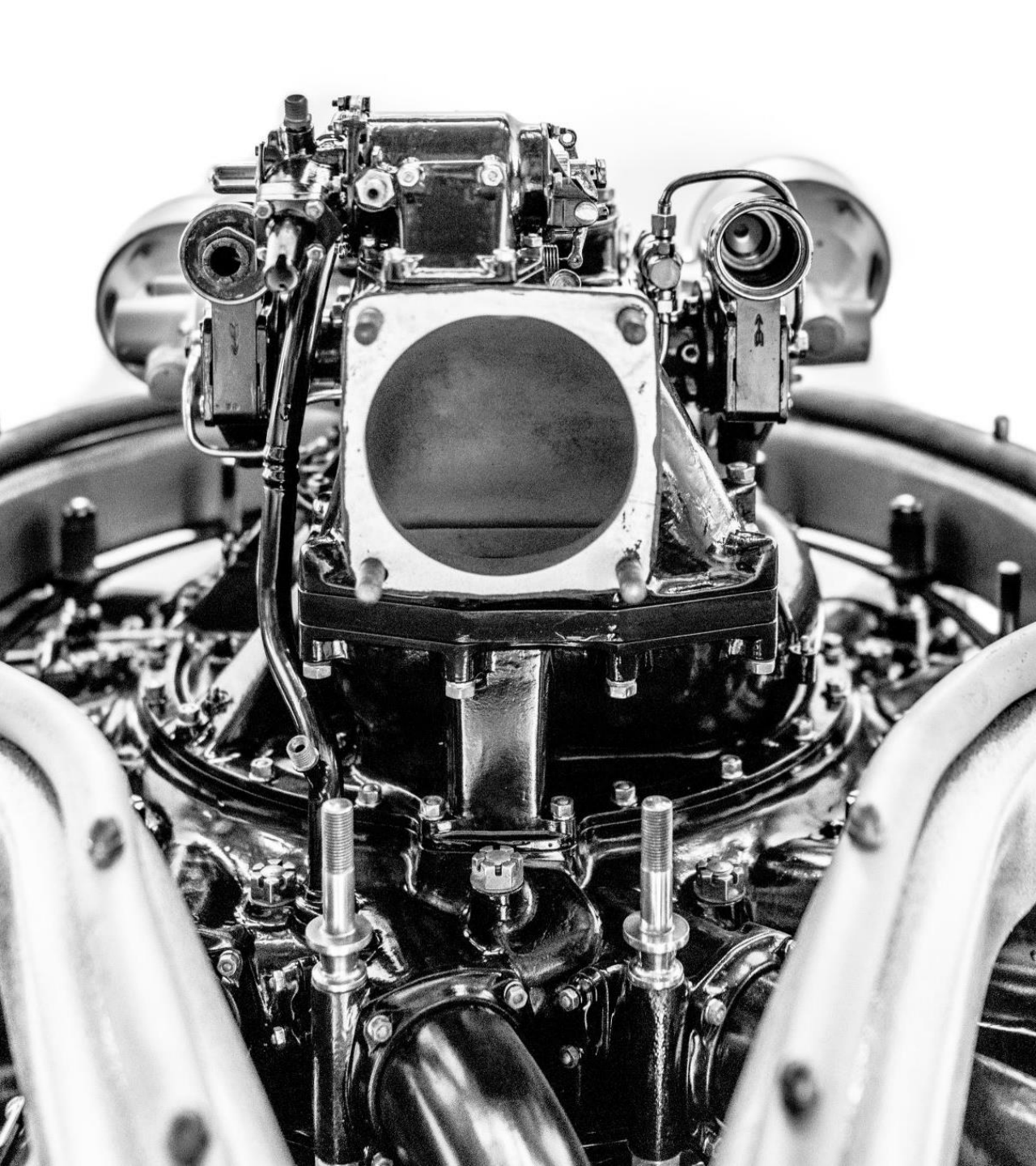
*Demis Hassabis, Google DeepMind*



**GUSTO**  
COLLEGE

***The Second Machine Age:  
Work, Progress, and Prosperity in a Time of  
Brilliant Technologies***

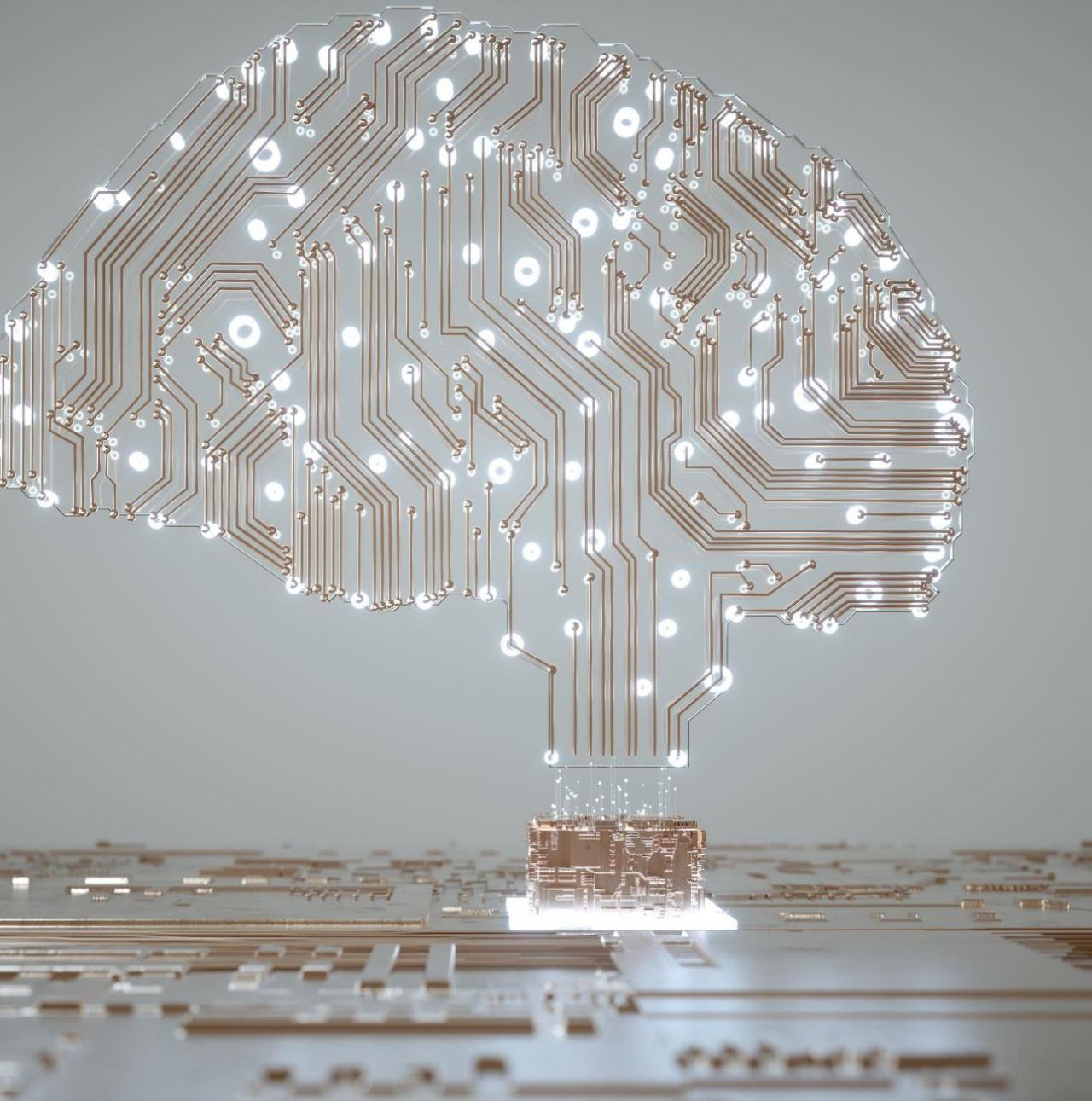
by Erik Brynjolfsson and Andrew McAfee in 2014.



**GUSTO**  
COLLEGE

## The First Machine Age,

- Brynjolfsson and McAfee argue that the **steam engine replaced 'human muscle' power** and vastly accelerated industrial development—from trains to factories.
- Using the steam engine to **perform tasks with more strength, speed and efficiency... and not get tired,** changed economies.



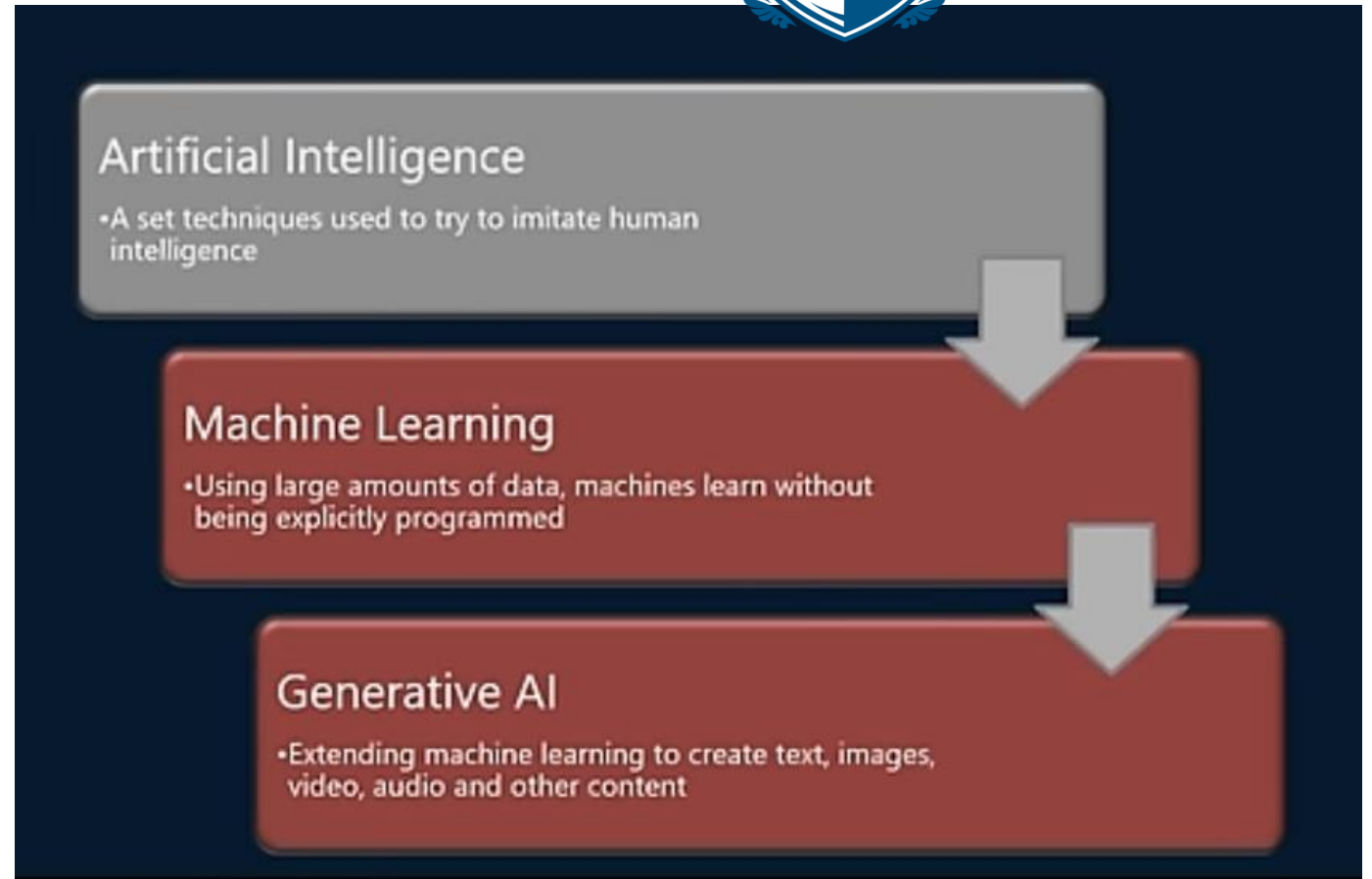
# The Second Machine Age

- They argue **Compute power replaces 'human brain' power**, and vastly accelerated technological development- from algorithmic trading to autonomous cars.
- Using technology to conduct **analyze, calculate, and interpret meaning from data sources...** and make logical decisions are affecting economies and human capital.

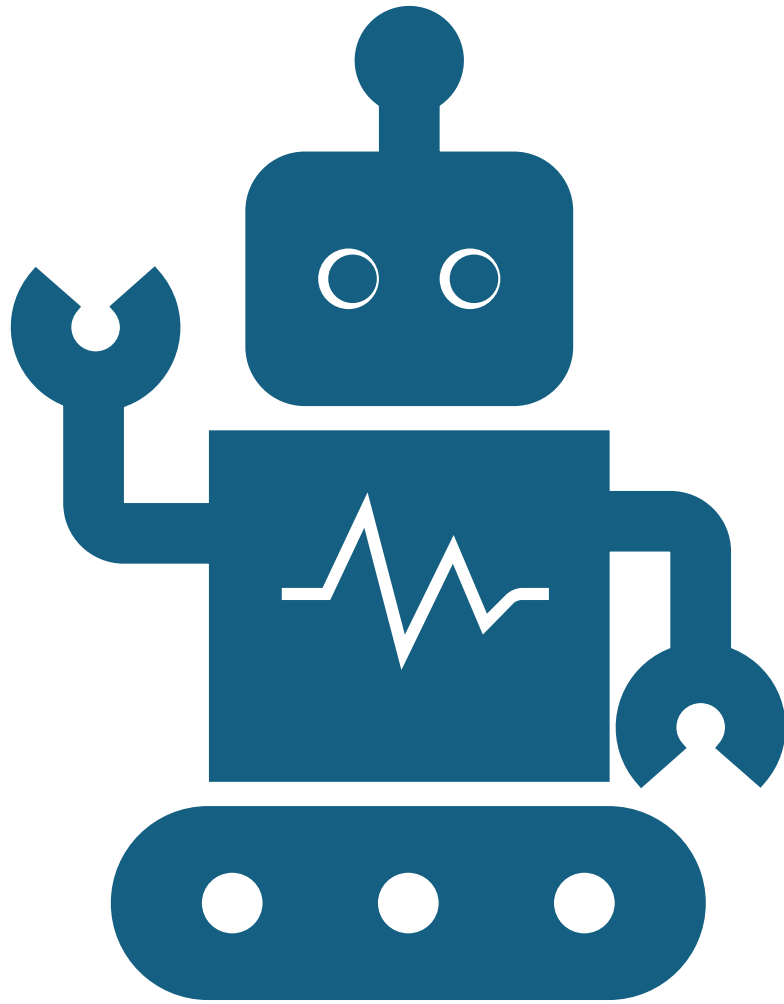


The third  
wave of the  
second  
machine age

Machine  
that create







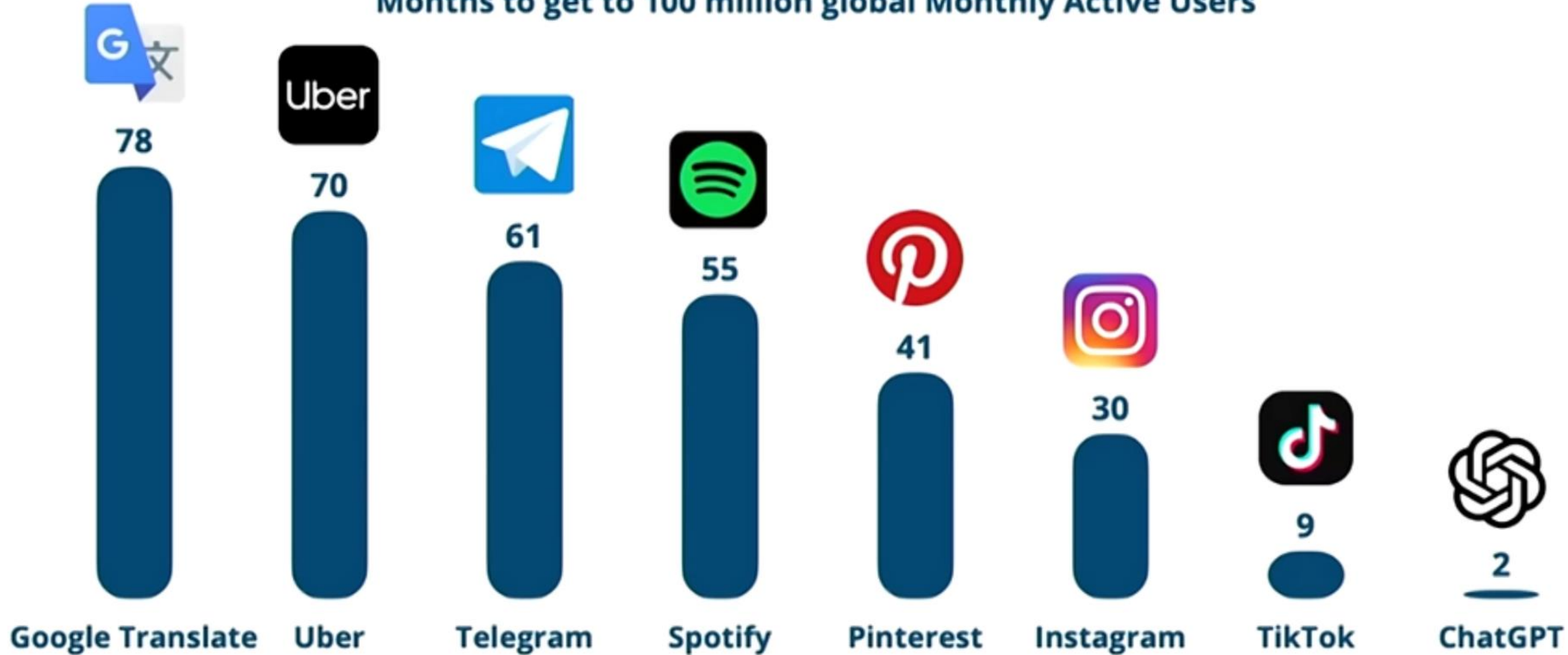
**GUSTO**  
COLLEGE

Generative AI is evolving rapidly, driving advancements in socio-economic development.



# Time to Reach 100M Users

Months to get to 100 million global Monthly Active Users







Source: UBS / Yahoo Finance

@EconomyApp

APP ECONOMY INSIGHTS

# Generation of AI, ML, DL, Gen AI

---

1950's	 <b>Artificial intelligence (AI)</b> <i>Human intelligence exhibited by machines</i>
1980's	 <b>Machine learning</b> <i>AI systems that learn from historical data</i>
2010's	 <b>Deep learning</b> <i>Machine learning models that mimic human brain function</i>
2020's	 <b>Generative AI (Gen AI)</b> <i>Deep learning models (foundation models) that create original content</i>



**GUSTO**  
COLLEGE

"I propose to  
consider the  
question,  
'Can machines  
think?'"

- Alan Turing



**GUSTO**  
COLLEGE

## Can Machine Think?

1950 paper, Computing Machinery and Intelligence.

---



# Machine Learning

Goal is to learn a mapping from inputs to outputs

Simplest technique is supervised learning

Uses training data

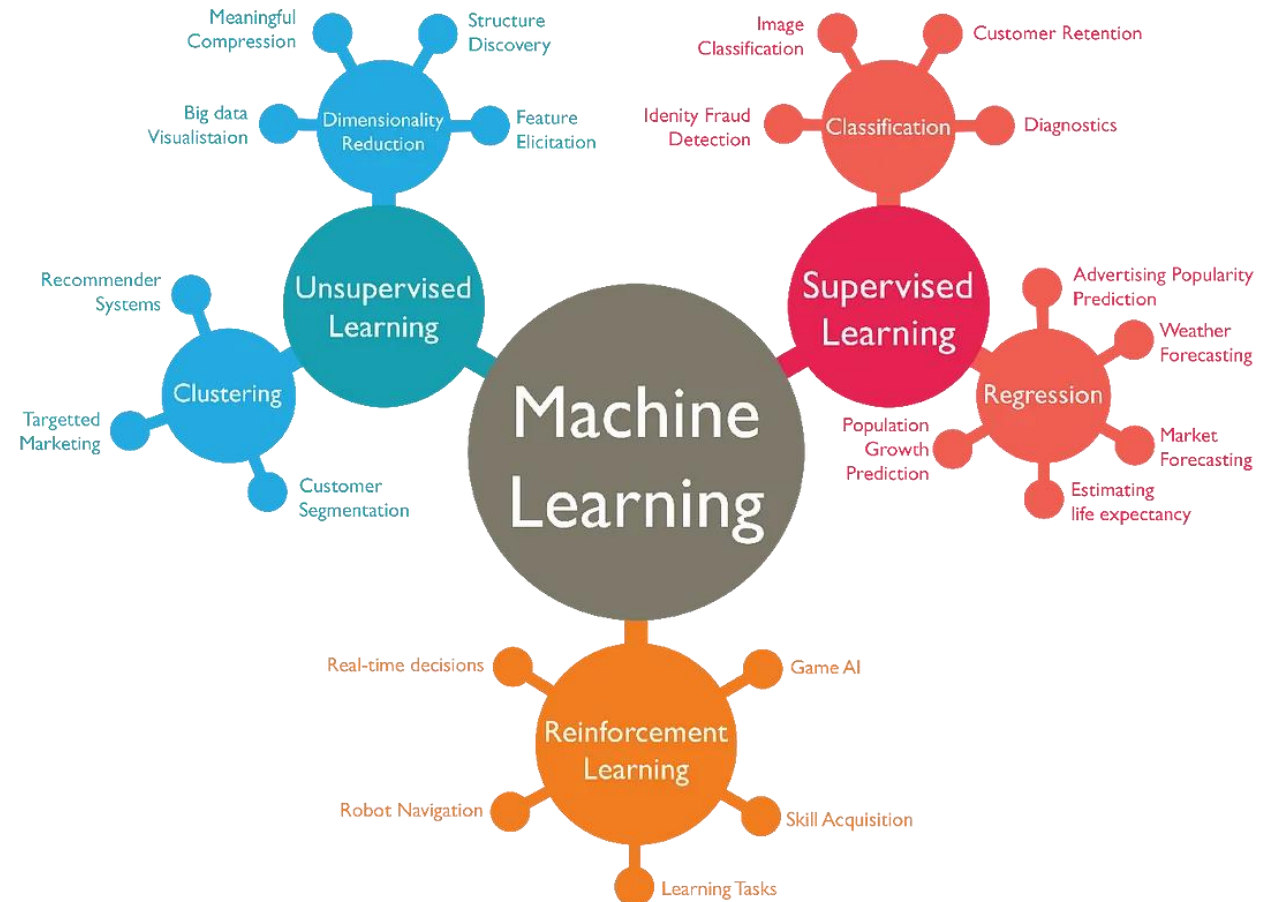
---

# Machine Learning



**GUSTO**  
COLLEGE

- Supervised Learning
- Unsupervised Learning
- Reinforcement Learning





Sasin Research Seminar Series

**AI Innovation Decoded:  
Economic and Technological  
Implications for Business Leaders**



**Prof. Dr. Win Htein Win**  
Co-founder and President of GUSTO University

🕒 12 - 1 PM PM | 📍 2<sup>nd</sup> Floor Room 201

**Sasin** | School of Management



Machine Learning is basically classification task



**GUSTO**  
COLLEGE

Just this kind of  
task on its own

is incredibly  
powerful.



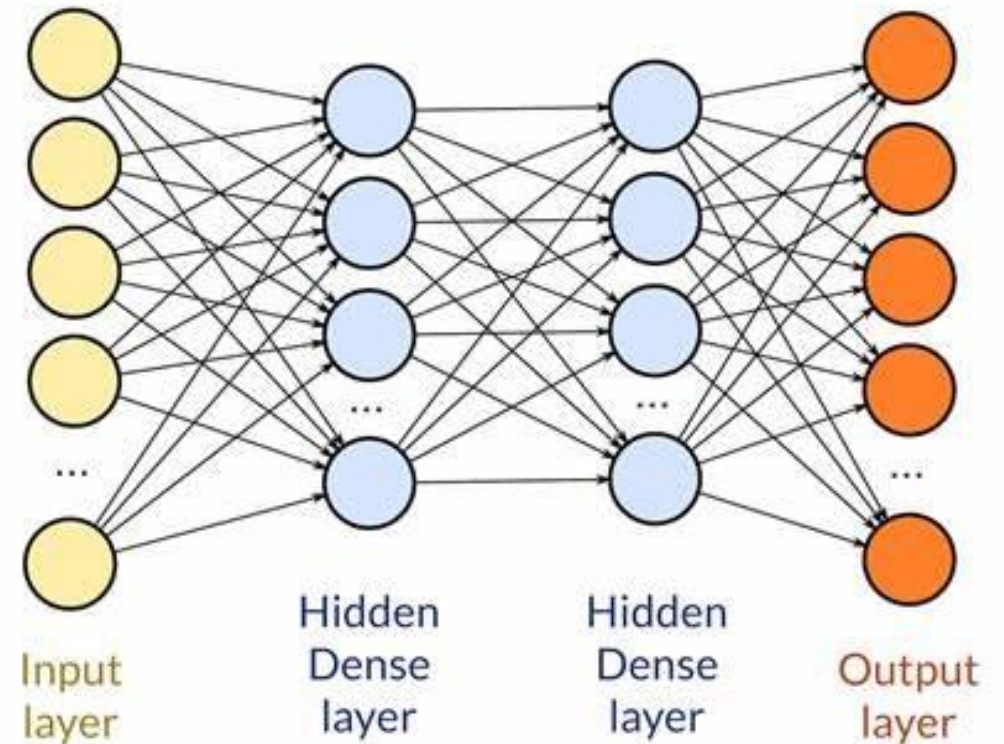
Exactly this technology can  
be used, for example, to  
**recognize tumors on x-ray  
scans.**



Or **abnormalities on  
ultrasound scans** and a  
range of different tasks.



# Deep Learning (Neural Networks)



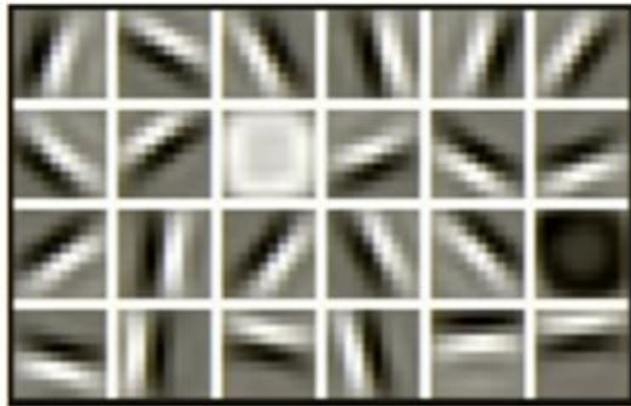


# Why Deep Learning?

Hand engineered features are time consuming, brittle, and not scalable in practice

Can we learn the **underlying features** directly from data?

Low Level Features



Lines & Edges

Mid Level Features



Eyes & Nose & Ears

High Level Features



Facial Structure

# Neural Networks



Look at an animal brain or nervous system under a microscope, and you'll find that it contains **enormous numbers of nerve cells called neurons.**



And those nerve cells are connected to one another in vast networks.



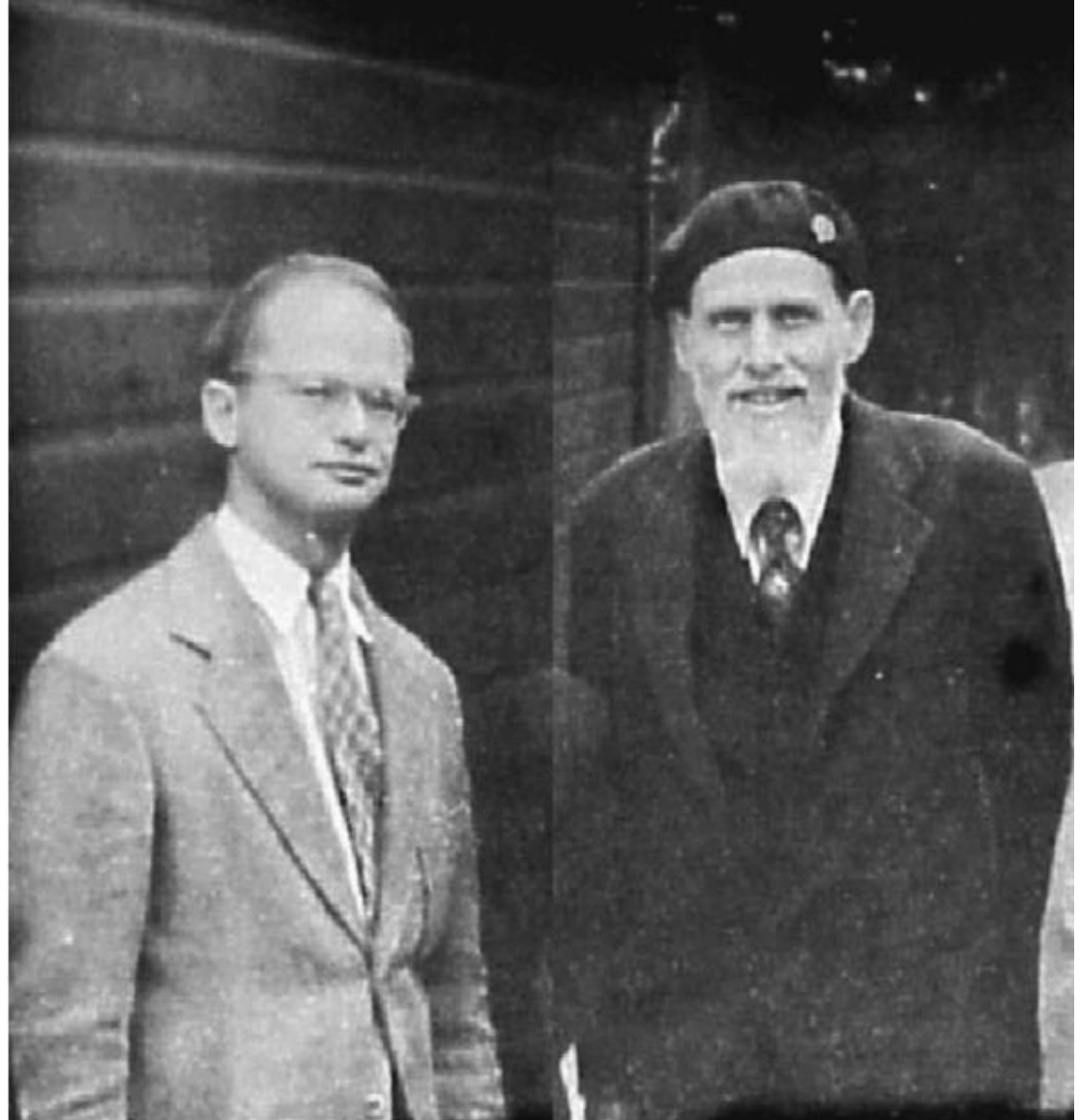
is something like 86 billion neurons in the human brain.



**GUSTO**  
COLLEGE

The idea goes  
back to the  
1940s,

Researcher McCulloch & Pitts  
Publish the **First**  
**Mathematical Model of a**  
**Neural Network**





**GUSTO**  
COLLEGE

One particular  
academic paper  
suddenly seems to  
be very, very well-  
suited in 2017/1028

---

## Attention Is All You Need

---

**Ashish Vaswani\***  
Google Brain  
avaswani@google.com

**Noam Shazeer\***  
Google Brain  
noam@google.com

**Niki Parmar\***  
Google Research  
nikip@google.com

**Jakob Uszkoreit\***  
Google Research  
usz@google.com

**Llion Jones\***  
Google Research  
llion@google.com

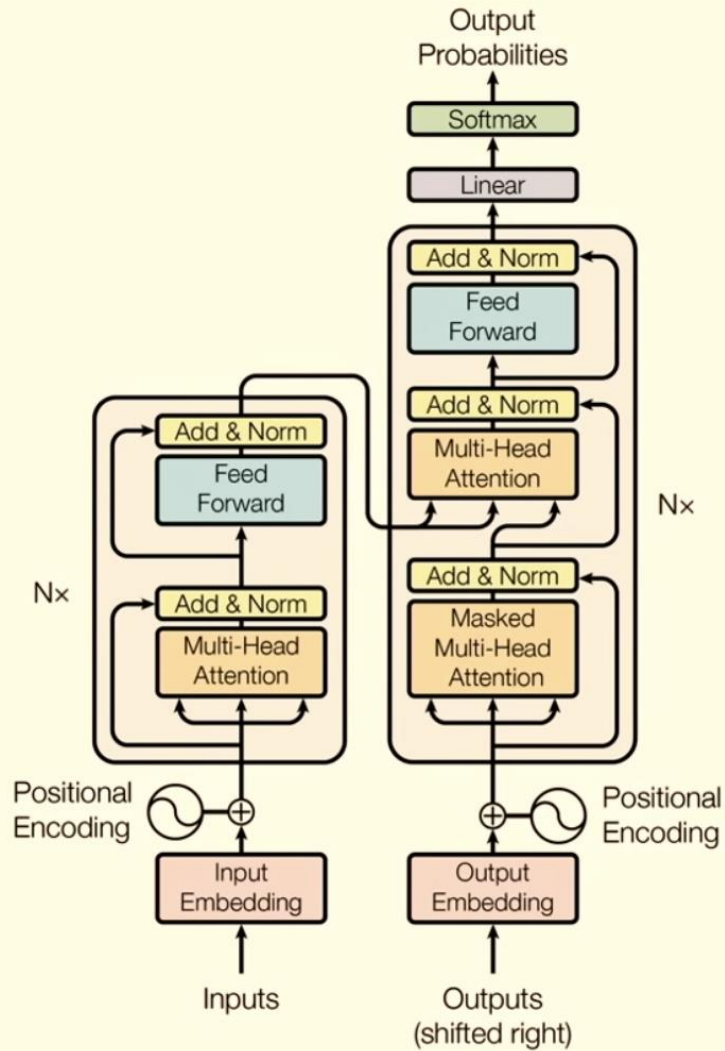
**Aidan N. Gomez\* †**  
University of Toronto  
aidan@cs.toronto.edu

**Lukasz Kaiser\***  
Google Brain  
lukaszkaizer@google.com

**Illia Polosukhin\* †**  
illia.polosukhin@gmail.com

### Abstract

The dominant sequence transduction models are based on complex recurrent or convolutional neural networks that include an encoder and a decoder. The best performing models also connect the encoder and decoder through an attention mechanism. We propose a new simple network architecture, the Transformer, based solely on attention mechanisms, dispensing with recurrence and convolutions entirely. Experiments on two machine translation tasks show these models to be superior in quality while being more parallelizable and requiring significantly less time to train. Our model achieves 28.4 BLEU on the WMT 2014 English-to-German translation task, improving over the existing best results, including ensembles, by over 2 BLEU. On the WMT 2014 English-to-French translation task, our model establishes a new single-model state-of-the-art BLEU score of 41.8 after training for 3.5 days on eight GPUs, a small fraction of the training costs of the best models from the literature. We show that the Transformer generalizes well to other tasks by applying it successfully to English constituency parsing both with large and limited training data.



- Transformer Architecture
  - Specialized architecture for **token prediction**
  - Key Innovation:
    - Attention mechanisms
  - Not just a big neural net

## GPT-3 from Open AI (2020)



- 175 billion parameters
  - 10 million times larger than 1980s
- Training data: 500 billion words
- A large language model – main task text generation
  - Think of it as an incredibly powerful auto-complete

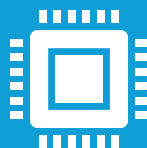
# Why did AI become possible in 2000?



There was some **scientific advances** - what's called **deep learning**.



There was the availability of **big data** – (and you need data to be able to configure these neural networks.)



And, finally, to configure these neural networks, you need **lots of computer power**.

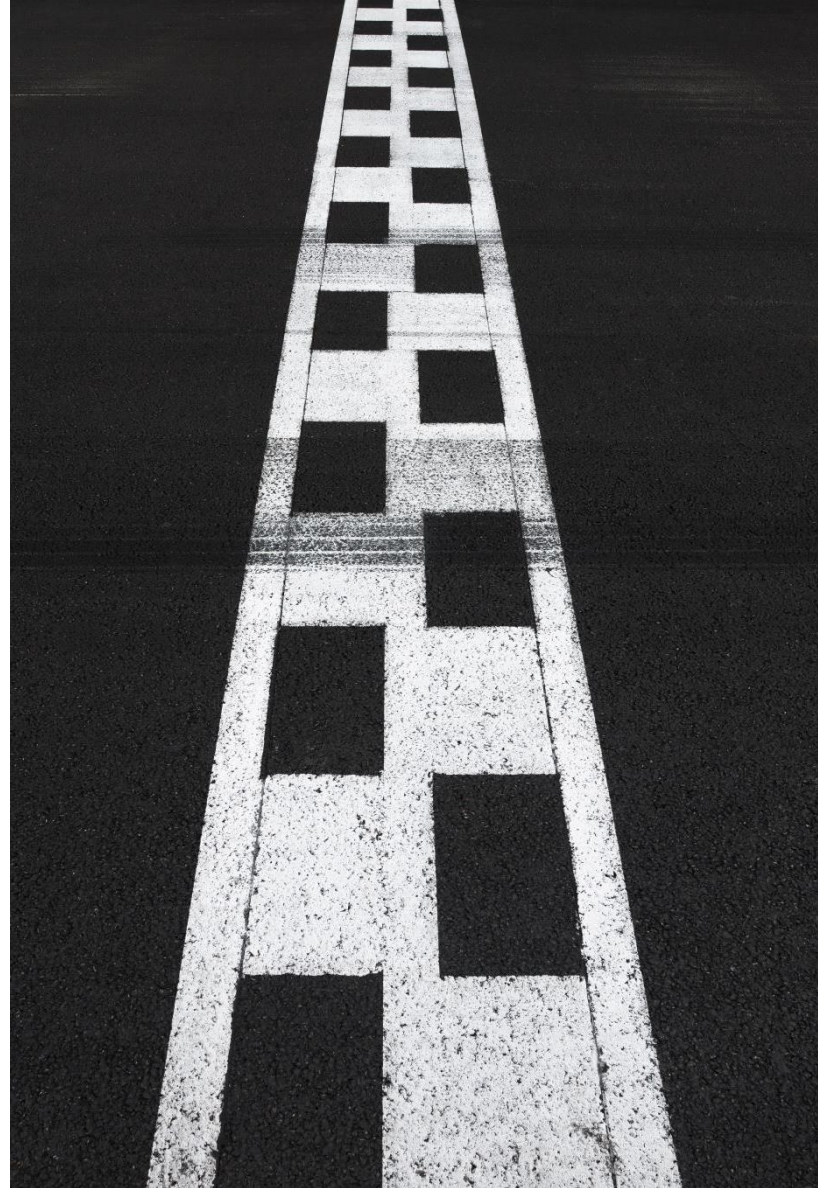


# Some Issues

---

- LLMs get things wrong a lot
  - They aren't trying to tell you the truth!
- Bias & Toxicity
- Copyright and intellectual property
- Interpolation vs extrapolation

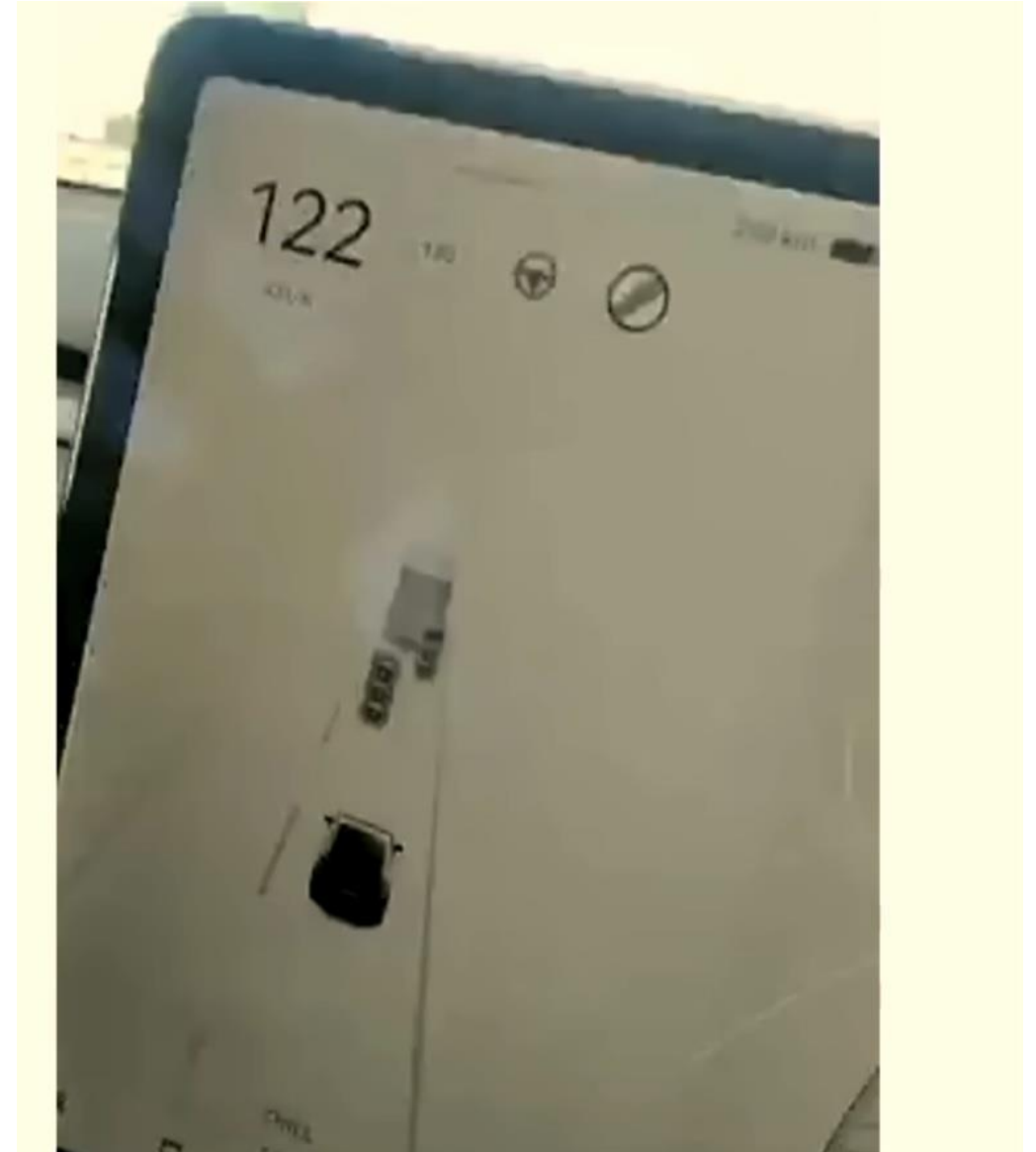
Tesla full self-driving mode





**GUSTO**  
COLLEGE

- Neural nets do badly when presented with problems outside their trained data set
- They **don't reason**
- They **aren't minds**







---

Traffic stop signs are being transported by the truck.



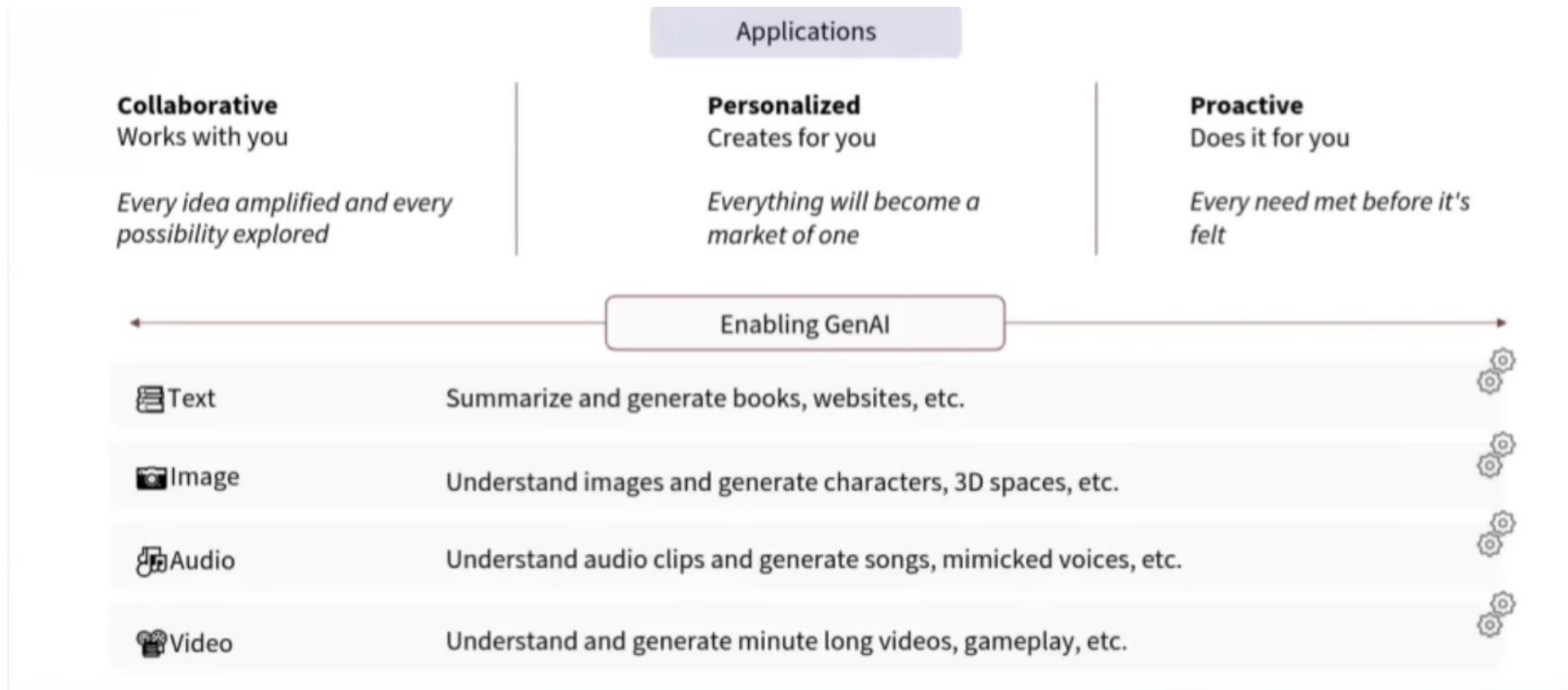
# Generation of AI, ML, DL, Gen AI

1950's	 <b>Artificial intelligence (AI)</b> <i>Human intelligence exhibited by machines</i>
1980's	 <b>Machine learning</b> <i>AI systems that learn from historical data</i>
2010's	 <b>Deep learning</b> <i>Machine learning models that mimic human brain function</i>
2020's	 <b>Generative AI (Gen AI)</b> <i>Deep learning models (foundation models) that create original content</i>



**GUSTO**  
COLLEGE

# Types of GenAI



# Future of AI

---

- Noone knows exactly
- OpenAI (Sam Altman)
- Nvidia (Jensen Huang)





# Artificial general intelligence (AGI)

---

- is a type of (AI) that **matches or surpasses human cognitive capabilities** across a wide range of cognitive tasks.
- Not well defined
- Roughly: general purpose intelligent systems
- A true “general AI” would be broadly intelligent in the same way we are







# Varieties of AGI



Machines that can do anything a human can do

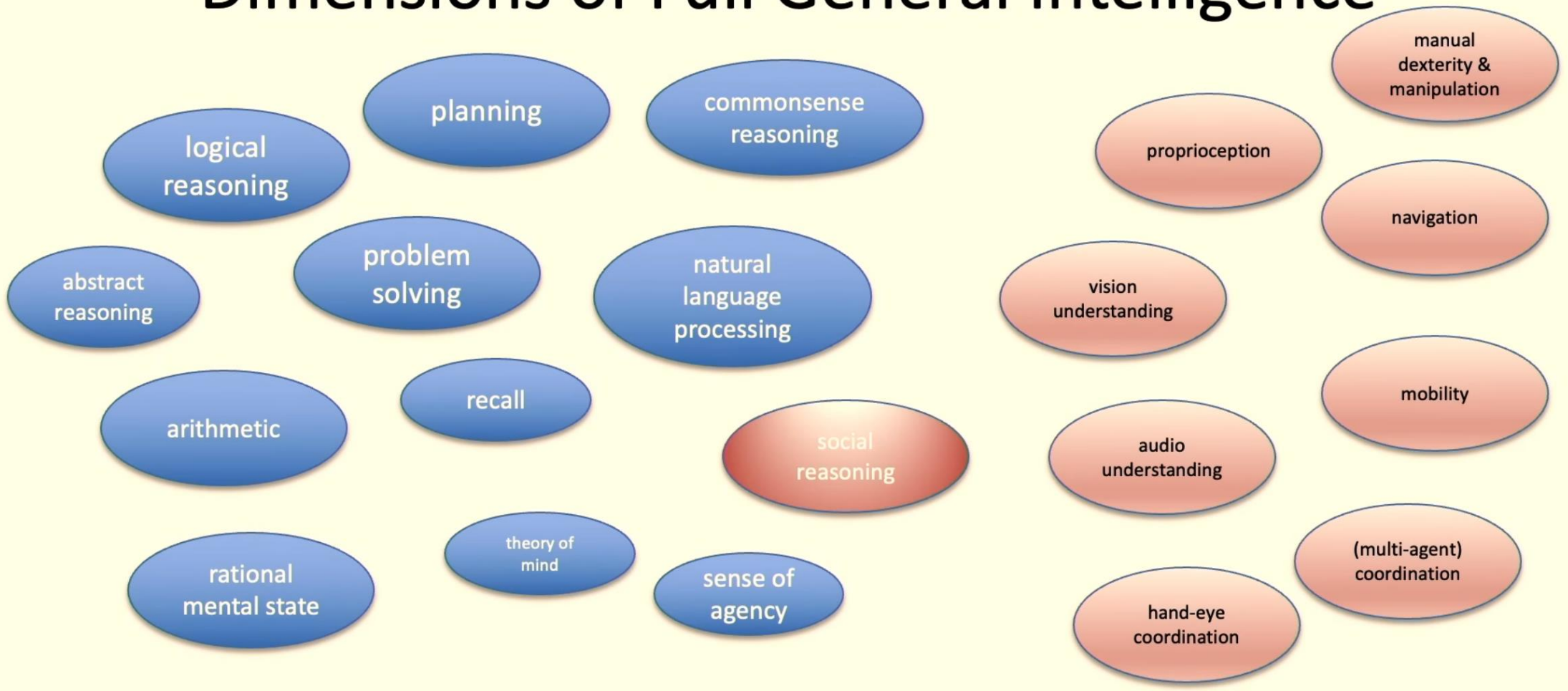


Machines that can do any cognitive task a human can do

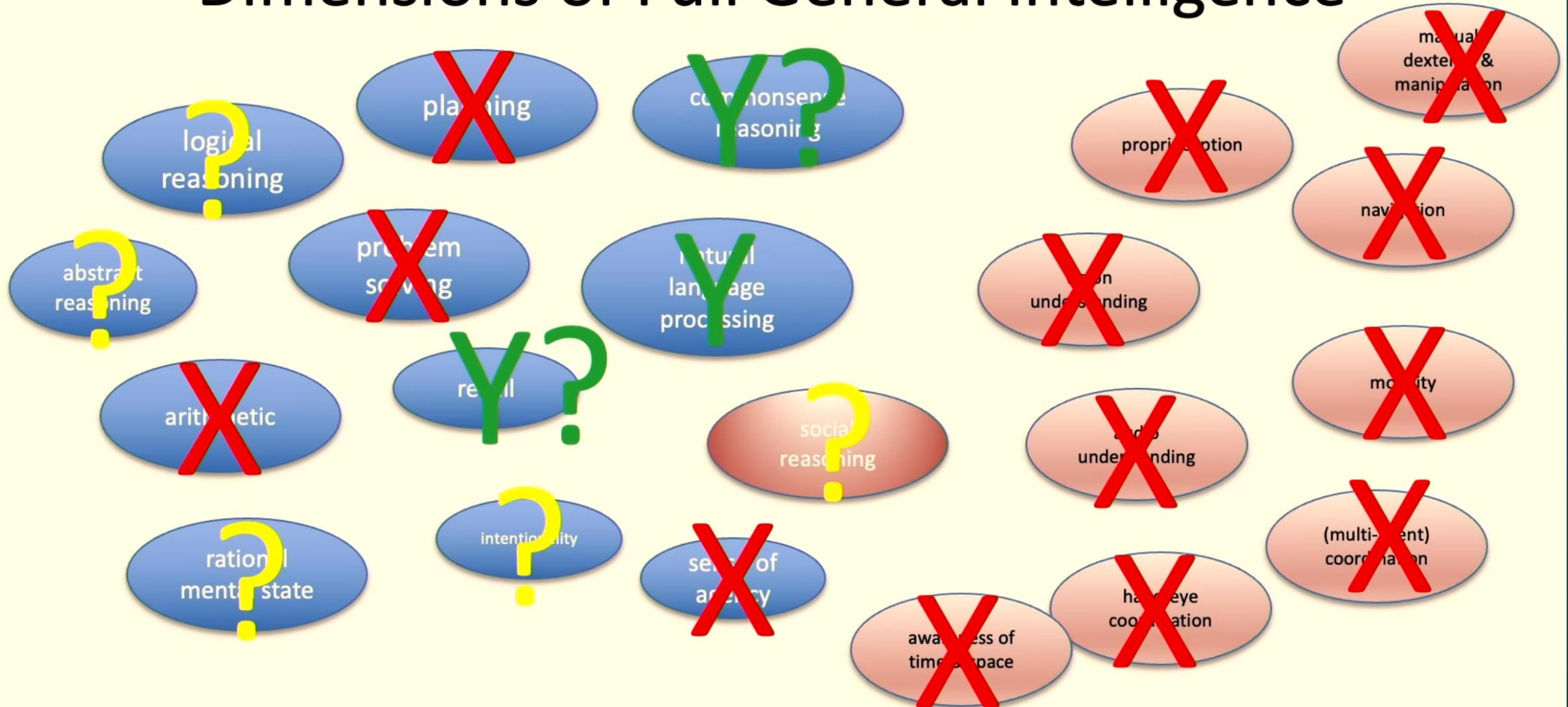


Machines that can do any language-based task that a human can do

# Dimensions of Full General Intelligence



# Dimensions of Full General Intelligence



# The era of convergence of AI & Blockchain

---

The Highly Potential of  
Public Open  
Blockchain-Based  
Currency for AI

- What forms of currency are AI agents most likely to accept?
- **Autonomous: self-operating without human input.**
- Imagine a car that not only drives itself – but also fuels itself at the gas station, does its own oil changes.

Once in a lifetime opportunity  
for Engineers to build innovative  
products

PC Era,  
Internet Era,  
Mobile Era, (Web 2)  
Bitcoin Network + AI Era

# THE AI STACK WHERE ARE THE BIGGEST OPPORTUNITIES?

## FOUNDATION MODELS



ANTHROPIC



## CLOUD INFRASTRUCTURE



Google Cloud



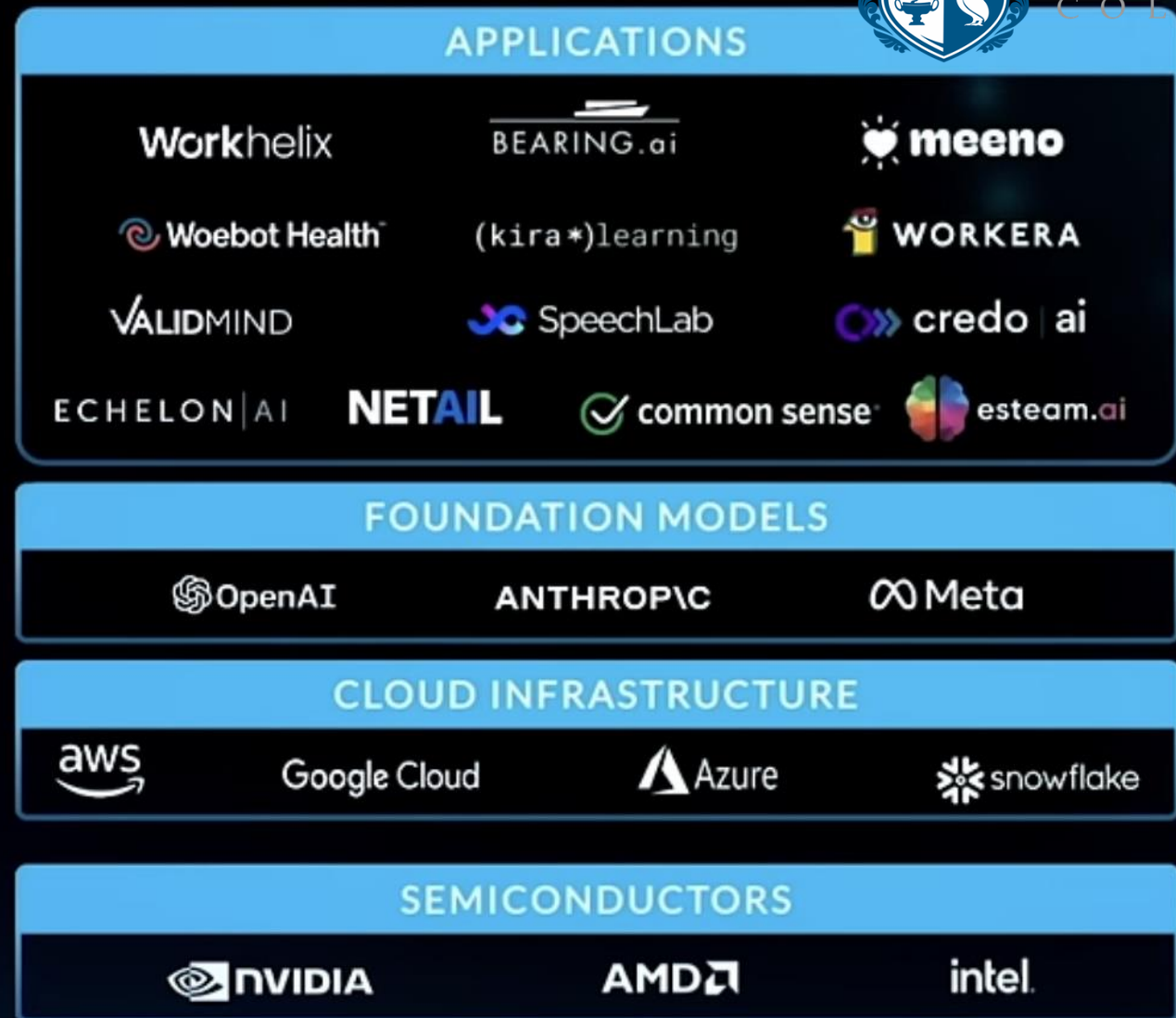
## SEMICONDUCTORS





# THE AI STACK WHERE ARE THE BIGGEST OPPORTUNITIES?

Even though a lot of attention is on AI technology (esp. foundation models) most of the opportunities will be in building AI applications.







**Unicorn**  
[yū-nə-kɔrn]

A term used in the venture capital industry to refer to a private startup with a valuation of over \$1 billion.

 Investopedia



Nurturing  
Engineers  
to Build  
Unicorn.

# World-famous Billionarie's Networth















Executive  
Education  
Graduate School of  
Modern Business &  
Technology

What is Triumph worth?

Interactive chart of historical net worth (market cap) for Triumph (TGI) over the last 10 years. How much a company is worth is typically represented by its market capitalization, or the current stock price multiplied by the number of shares outstanding. Triumph net worth as of January 11, 2024 is **\$1.2B**.

Macrotrends

1	 <b>Microsoft</b> MSFT	\$2.927 T	\$393.87	▲ 1.13%	
2	 <b>Apple</b> AAPL	\$2.916 T	\$188.63	▲ 3.26%	
3	 <b>Saudi Aramco</b> 2222.SR	\$2.058 T	\$8.51	▲ 0.47%	
4	 <b>Alphabet (Google)</b> GOOG	\$1.804 T	\$144.99	▲ 1.47%	
5	 <b>Amazon</b> AMZN	\$1.586 T	\$153.50	▲ 1.18%	
6	 <b>NVIDIA</b> NVDA	\$1.410 T	\$571.07	▲ 1.88%	

Triumph's wealth is almost a joke when compared to the innovative startups

8	 <b>Berkshire Hathaway</b> BRK-B	\$788.29 B	\$362.38	▲ 0.86%	
---	--	------------	----------	---------	---



- Calendly and its; Nigerian founder – Tope Awotona. He used to be salesman.

### How Much Is Calendly Worth? (Valuation)

**Year**

**Valuation**

2021

**\$3 billion**

**Prof. Dr. Win Htein Win**

**winhteinwin@gusto-education.com**

**Nurturing Engineers to Build  
Unicorn Companies**

